

## Curriculum Vitae Michael Kissler

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CONTACT INFORMATION	Michael Kissler c/o Vienna Graduate School of Finance Heiligenstaedterstrasse 46, 1190 Vienna (Austria) Email: michael.kissler@vgsf.ac.at Phone: +43-650-mkissler www.vgsf.ac.at
PERSONAL INFORMATION	Date of Birth: 8th of January, 1981 Place of Birth: Bregenz, Austria Nationality: Austrian and German
EDUCATION	Ph.D. in Finance, Vienna Graduate School of Finance, Austria. 2005 - present Committee: Engelbert Dockner, Christopher Hennessy, Toni Whited and Josef Zechner  Mag. in BA, University of Innsbruck, Austria. 2000 - 05 (summa cum laude) Exchange Year, Tulane University, USA. 2003 - 04
RESEARCH INTEREST	Primary: Corporate Finance and Real Options Secondary: Credit Risk and Financial Intermediation
TEACHING INTEREST	Corporate Finance, Applied Econometrics and Asset Management
HONORS AND AWARDS	Full Scholarship, Vienna Graduate School of Finance. (Austria. 2005 - present) CFA Institute: Passed level CFA level I exam in December 2008 Graduation with Distinction, Portfolio Management Program. (Austria, 2008) Dean's List, Tulane University. (USA, Fall 2003 and Spring 2004) Graduation with Distinction, University of Innsbruck. (Austria, 2005)
WORKING PAPERS	<b>The Value of Internal Funds</b> , Jobmarket paper

The paper analyzes the value of internal funds and thereby derives optimal corporate saving policy. Using a real options approach, the paper models the dynamic trade-off between agency costs of free cash flow and costs of external finance in the context of a capacity expansion option. Departing from standard textbook approaches, the paper shows that one dollar of cash can be valued at a premium to its notional amount. Further, it turns out that there is a negative and nonlinear relation between the value of internal funds and volatility. Empirical tests finally confirm both the value premium of cash and the predicted relationship between volatility and internal funds in the context of growth opportunities.

**Asset Securitization and Optimal Retention**, joint with John Kiff. IMF Working Paper (forthcoming)

This paper builds on recent research by Fender and Mitchell (2009) on asset securitization and corresponding effort choice to diligently screen loan portfolios. Their paper shows that under a certain set of technical conditions, retention of the equity tranche may lead to suboptimal screening levels. In a first step, this paper investigates under which scenarios these conditions become binding and further illustrates

the implications for capital requirements. We then propose a technical extension of their model and also solve for optimal retention size to reduce the dimensionality from a regulator's perspective. This also allows us to capture feedback effects relating from capital requirements. Preliminary results show that by solving a more realistic maximization problem, equity tranche retention continues to best incentivize loan screening. Nevertheless, more work is needed to account for the feasibility of creating a structured product before giving any final policy implications.

### **Financing Decisions of Firms in the Euro Area**

This paper analyzes financing decisions of firms in the Euro Area, with a special focus on small and medium sized enterprises. Following Gatchev et al. (2009), we estimate a system of different financing decisions and restrict the coefficients of the individual regressions to conform with simple accounting identities. As a second step, we then analyze how differences relating to individual countries or corporate governance standards impact financing decisions.

### **Earnout Agreements**, joint with Stefan Bogner

#### ACADEMIC EXPERIENCE

### **Vienna University of Economics and Business Administration**, Vienna, Austria

*Lecturer, Corporate Finance*

**February 2008 to present**

Together with Prof. Bogner, I teach four courses on Corporate Finance which are offered to students specializing in Finance at the end of their Diploma Studies. Topics covered include chapters 10-31 of 'Corporate Finance' by Berk/DeMarzo.

### **Vienna University of Economics and Business Administration**, Vienna, Austria

*Academic Tutor, ZZ Asset Management*

**July 2008 to June 2009**

The ZZ Asset Management together with the WU Wien offers students the possibility to gain practical experience in Portfolio Management. After successful graduation from the Program, I became an academic advisor to it. My job is to consult students on practical issues relating to asset management (i.e. implementation of Black Litterman) and to help them in mastering the relevant academic literature.

### **University of Innsbruck**, Innsbruck, Austria

*Teaching Assistant, Microeconomics*

**Fall 2002**

I worked as a Teaching Assistant at the Department of Economic Theory at the University of Innsbruck. The main task consisted in giving weekly tutorials and in correcting homework and exams.

#### PROFESSIONAL EXPERIENCE

### **European Central Bank**, Frankfurt, Germany

*Capital Markets and Financial Structure Division*

**Fall 2009**

Empirical research project on financing and investment decisions of small and medium sized companies in the Euro area.

### **International Monetary Fund**, Washington, USA

*Monetary and Capital Markets Department*

**Summer 2009**

Research project on optimal retention policy and asset securitization. Forthcoming IMF Working Paper and publication of simplified analysis in Global Financial Stability Report.

## **Various Experience in Equity Research and Asset Management,**

*Asset Management and Equity Research* **2003 to 2008**

Practical experience includes work at ZZ Asset Management, an Austrian Asset Management company as well as participation in Burkenroad Reports, an equity research program offered at Tulane University which has been already featured in The Wall Street Journal, The New York Times, Investors Business Daily, CNN and CNBC.

### CONFERENCE PRESENTATIONS

**FMA European Conference** Turin (June 2009)

**FMA Asian Conference** Xiamen (May 2009)

**12th Conference of the Swiss Society for Financial Market Research** Geneva (April 2009)

**Midwest Finance Association** Chicago (March 2009)

**21st Australasian Finance and Banking Conference** Sydney (December 2008)

### INVITED WORKSHOPS

**Boston Consulting Group:** Banking Workshop (October 2008)

### LANGUAGE SKILLS

English: very advanced knowledge of English

Spanish: advanced knowledge of Spanish

Italian: good knowledge of Italian

French: good knowledge of French

Portuguese: basic knowledge

### SPECIAL SKILLS

Programming Skills: Fortran, Matlab, R, Stata, Eviews, Mathematica

Databases: Compustat, Datastream, Reuters, Bloomberg, SDC

### REFERENCES

**Prof. Engelbert Dockner (adviser)**

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